



– AKA Nicole Engels –





Sales Success

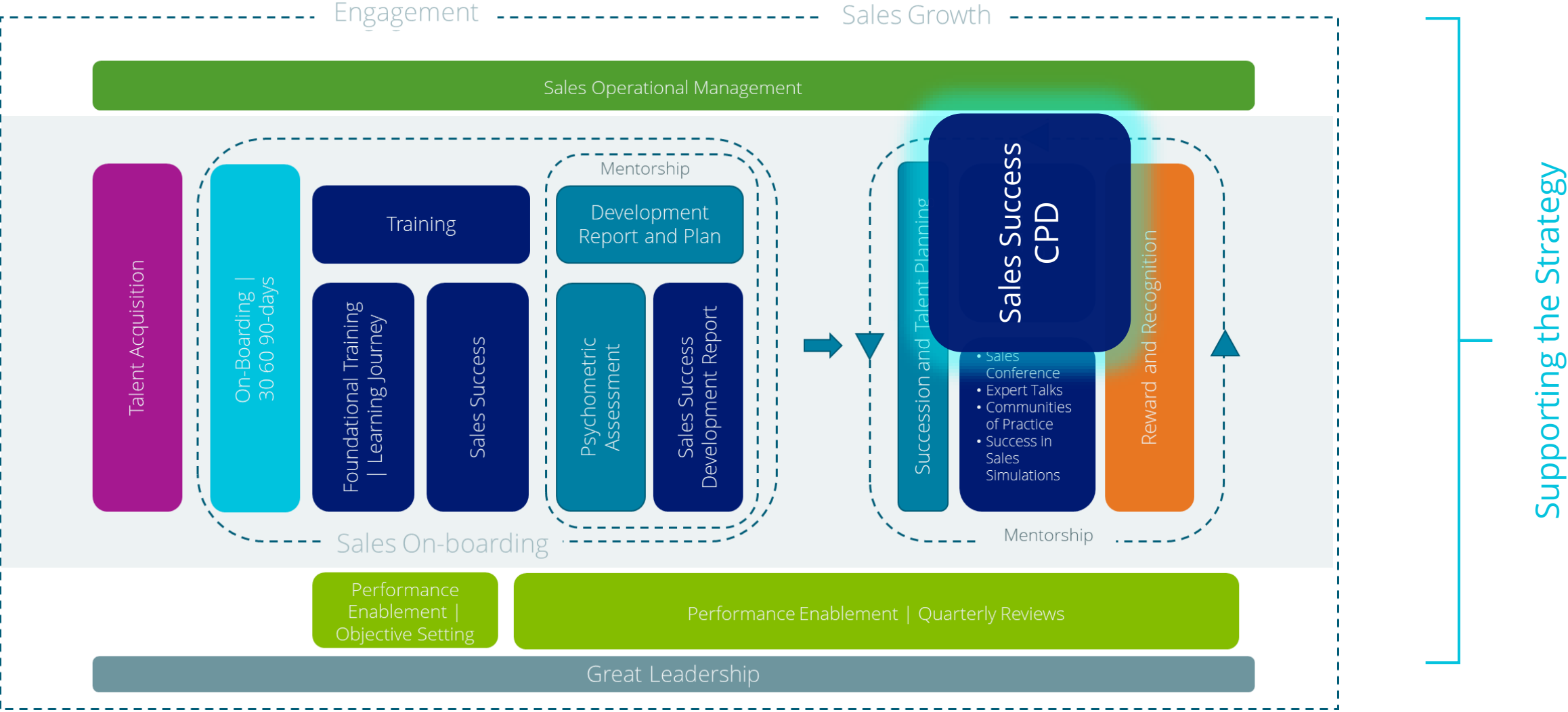
How To?

23 February 2023

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Sales Success Framework





Need for Speed

The “Need for Speed” of the Sales Success program is to:

Ensure an empowered sales team through:

- Increased awareness around sales methodologies, process and practices via continuous development
- Consistent messaging as industry and manufacturing specialists in our target markets
- Articulating a clear value proposition for a customer



Flight School | Sales Success



Foundational Training



Solution Selling e-Learning

Solution Selling Simulation

Sales Success
Personal Development Plan

Sales Learning Journey



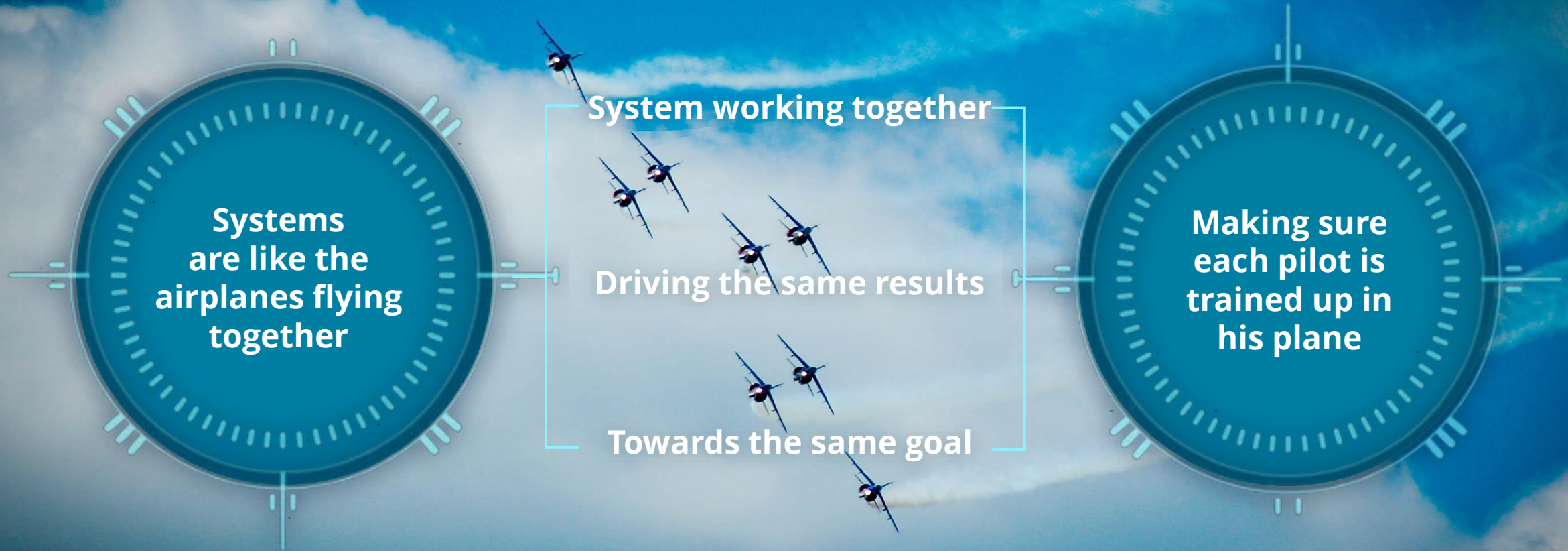
NEXT LEVEL

FY23 Sales Kickoff

2023 Itinerary



Jetting together



Demonstration





TAKE IT TO THE

ENEXT LEVEL



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