Partner Enablement

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SYSPRO™

Say Yes to Next
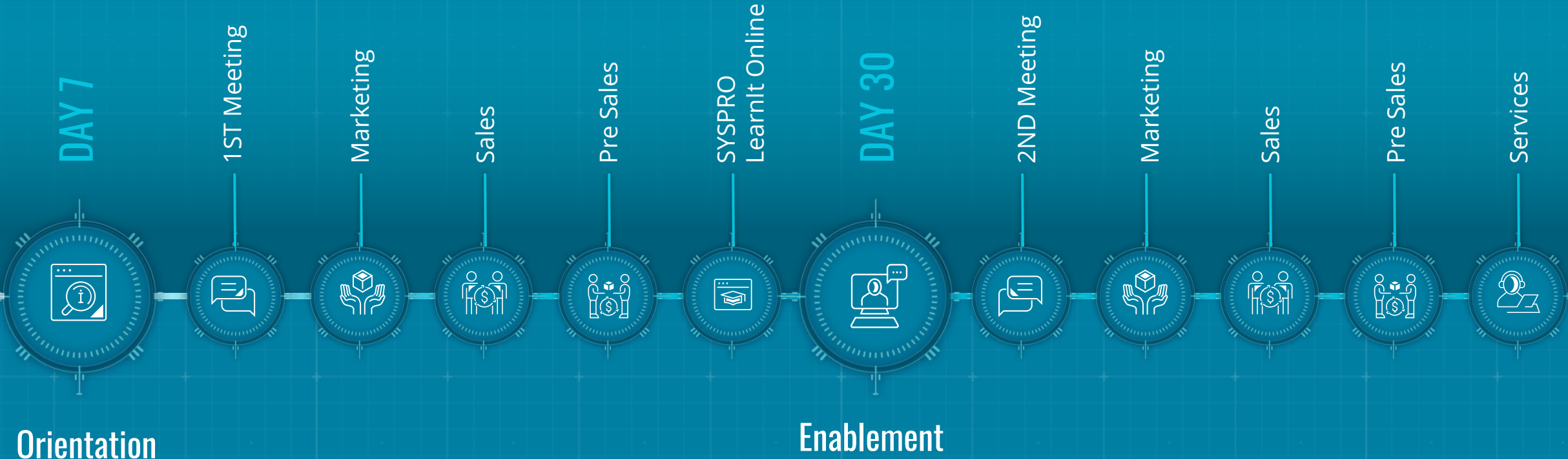
Consultant Enablement

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SYSPRO™

Say Yes to Next

Consultant Knowledge Enablement

Breath

Depth

eLearning
(SYSPRO LearnIt Online: Self-Paced)

Facilitated Training
(Regional Trainers)

Implementer Simulation
(Regional Trainers)

N.B: Partners will follow the same learning journey as internal Service Consultants

eLearning

Intent

Approach

- Provide a standardized, consistent education via structured learning journeys.
- Automated, streamlined certification process to assess knowledge gained from courses.
- Access anytime, anywhere

| 1 PartnerUp Portal Registration for SYSPRO LearnIt Online | 2 Access 'Solution Consultant Onboarding' Bundle | 3 Branches for Area of Focus |

Facilitated Training

Intent

- Provides a more tailored and practical training program to partners and Services consultants.
  - Helps 'bring to life' the theory, gained from the eLearning foundation.
  - A blended learning approach supports improved knowledge enablement.
  - Creates a revenue stream by commercializing the offering.

Approach

- Formally introduce a Training Operations capability, to leverage the opportunity.
- A Training Operations Manager role being recruited to:
  - Create the necessary frameworks;
  - Commercial model;
  - Go to market strategy
  - Facilitated training delivery platforms

Implementer Simulation

Intent

- Provides a practical 'hands-on' learning method to simulate real world implementations within a safe, learning environment.

- Supports the learning journey of new partners, internal Service consultants.

Approach

- Offers a case study-based simulation.

- Learners use **SYSPRO Labs** to build a solution to satisfy the case study business and functional requirements.

- Submissions are formally assessed with feedback provided to each candidate to support learning.