



B&R Enclosures

A simple box maker – how hard can it be?

Thursday, February 23rd, 2023



What we do.



- We manufacture and distribute enclosures for the electrical, electronic and telecommunications industry.
- We are an Australian SME with ambition.
- We compete against global (IEC) competitors.



Our Locations



-  Warehouse
-  Manufacturing
-  Distribution

What we do.



Our business is the protection of electrical equipment ... REDUCING RISK.

From the largest projects

... to the most humble.



What we do.

It's not glamorous but it IS essential. ... once you see them, you can't unsee them.



SYSPRO as a foundation platform.

- SYSPRO customer since 2013 (SYSPRO 7) – **10 Years!**
- Multi-C
 - Country
 - Company
 - Currency
 - Channel
 - Character (Double Byte)
 - Complex
- SYSPRO 8 since 2020.
- A small support team with strong SQL **and business** competencies.
- Extensive use of SYSPRO **Business Objects** for integration and automation.
- A Dev / UAT environment.
- Extensive enhancements and integration with other business systems.
 - SharePoint
 - Warehouse Management
 - Freight Management
 - Quote Management
 - Business Intelligence

SYSPRO ... the next level ?

- **Mobility** ... in the field, in the factory and in the warehouse. *Done!*
- **Cloud migration** ... as it delivers value. *Doing!*
 - Make the transition easy.
 - Access from anywhere.
 - Recognize that a Hybrid environment will be valid for many customers.
- **Cyber Security** ... *once is enough!*
 - Lock it down.
 - Bake it in.
- **Services.**
 - By themselves, products are NOT enough.
 - Project management, project variations as opportunities.

SYSPRO ... a successful partnership

- It is **NOT** about:
 - The technology.
 - Trends, fashions or fads (e.g. “Digital Transformation”, “Agile”)
- It **IS** about:
 - Strong foundations. ... Stability, reliability, consistency, performance.
 - People and processes.
 - Relationships over the long term.
 - Understanding the business.
 - Reducing and mitigating risk.
 - Trust.

Thank you.





TAKE IT TO THE

NEXT LEVEL



 **SYSPRO™**